

May 2004

In Praise of Centennial Homes and Charlie Letourneau

It is a distinct pleasure to write this letter with reference to my chosen home builder.

When I first conceived of a house plan and hoped to build in the mature neighbourhood of Belgravia, I was faced with finding a builder with the expertise needed to build an in-fill home and the sensibilities for providing the fine details I envisioned. Charlie Letourneau fulfilled these requirements and exceeded them in many ways. His wealth of knowledge and strong sense of style and design are equally matched by his personable demeanor and his commitment to excellence.

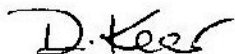
As a custom builder, Charlie Letourneau was open to all of my suggestions, helping me shape the direction of my dream home based on my initial sketches and a long list of must-haves. His listening and communication skills ensured that he understood my vision and he was extremely patient throughout the entire decision-making process. I undertook this project single-handedly but never felt that making all the decisions myself was a daunting task. Charlie was always readily available to bounce ideas off of, if not in person then by just a phone call away.

I was never given the impression that Charlie's time was limited or that any questions were an imposition. This was the case while we solidified the final plans, began the actual building, and throughout the months of building. When the house was finished, Charlie was and is still available for consultation and follow-up.

I was very impressed with the quality of the trades Charlie employed at every stage of the development. I visited the building site regularly to see the house take shape and I felt very comfortable to ask questions. The tradespeople were polite and helpful in answering my questions and I learned a great deal from them about the materials and processes they were using. Charlie's demand for their attention to detail and high quality standards immensely increased my level of confidence in the realization of my dream home.

In the end, I have a unique bungalow which fits so well into the neighbourhood that my neighbours have thanked me for helping to maintain the character of this older community. My new home has met or exceeded all of my expectations and is a source of delight everyday.

I would be very happy to offer you, the reader, a tour of my Centennial Home.



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